



AMERICAN COUNCIL OF ENGINEERING COMPANIES

**Washington & Oregon
Joint Fall Conference**

September 9, 10 & 11, 2010

“Creating and Retaining Star Performers”



Alderbrook Resort & Spa, Union, WA

SCHEDULE of EVENTS ■ ACEC JOINT FALL CONFERENCE 2010

■ THURSDAY, SEPTEMBER 9

3:00 - 5:00 P.M. ACEC WASHINGTON Board of Directors Meeting (Brothers Room)

3:00 - 5:00 P.M. ACEC OREGON Board of Directors Meeting (Mt. Elinor Room)



6:00 P.M. **WELCOME RECEPTION & EXHIBIT** (Olympic Ballroom)

Sponsored by **Skellenger Bender, P.S.** & **HRnovations**

Join ACEC Washington Chair **Chris Robertson, Shannon & Wilson, Inc.** and ACEC Oregon President **Troy Bowers, Murray, Smith & Associates, Inc.** for a hosted reception. Registration packets available. Exhibitor/sponsor booths open.

During the reception and all day Friday, get acquainted with exhibitors and their products/services with representatives from **ACEC Business Insurance Trust, ACEC Retirement Trust, Clark Nuber, Engenuity Advantage, HRnovations, Kibble & Prentice/USI, Lane Powell, Pacific Northwest Consulting Engineers Health & Welfare Trust, Right-of-Way Associates** and **Skellenger Bender**. Members will receive an “Exhibitor Passport” as an incentive to get acquainted with exhibitors and their services/products. Turn in your completed “passport” for raffle tickets.

■ FRIDAY, SEPTEMBER 10

7:00 A.M. REGISTRATION & BREAKFAST BUFFET (Conference Center BC)

If you haven't already, be sure to pick-up your registration packets! Sponsored by **Daily Journal of Commerce**

8:00 A.M. EDUCATIONAL WORKSHOP (Olympic Ballroom)

Sponsored by **Engenuity Advantage, Clark Nuber, Lane Powell** and **Kibble & Prentice/USI**

OPENING COMMENTS

★ **Welcome** - ACEC Washington Chair **Chris Robertson, Shannon & Wilson, Inc.**

- ACEC Oregon President **Troy Bowers, Murray, Smith & Associates, Inc.**

WORKSHOP

★ **“Creating and Retaining Star Performers”** with **David Aitken, Aitken Leadership Group** and **Sean Sullivan and Mike Baker, David Evans and Associates, Inc.**

Good for 6 PDHs!

SUMMARY: Effectively creating high performers—for today and tomorrow—can mean improved project delivery success and smooth transitions in leadership and ownership. This session focuses on best practices and proven techniques to help principals fulfill their responsibility to identify and prepare the next generation of leaders and owners, while simultaneously ensuring the current success of the firm.

About the Presenters: After concluding a distinguished 27-year career in architecture, **David Aitken, FRAIC**, began assisting professional service firms with communications, culture, conflict resolution, teamwork, and leadership. When his son Geordie joined him in the business ten years ago, he became interested in the synergy between the generations and the personal mastery required to overcome the differences. Today, David and Geordie co-lead a consulting business that specializes in helping professional service firms with their leadership and cultural development. As a master facilitator, David brings a lifetime of professional experience to his work. **Mike Baker, P.E.**, is a Senior Associate and business development/project manager at David Evans and Associates, Inc. (DEA), with 19 years of experience in managing the delivery of transportation engineering and planning projects. In 2001, DEA began to retool its approach to firm wide strategic planning and sought to engage a younger cross section of the firm. The resulting Future Leader (FL) program evolved to challenge and equip DEA's early career professionals to exercise self and team leadership and influence positive change within the firm. Mike helped launch the program and has served as program director since 2003. **Sean Sullivan** is a Senior Associate and leads DEA's Utilities practice. He has 18 years of experience in project development including projects in water resources, transportation, and energy. In 2001, DEA tapped Sean into its original class of Future Leaders. During his tenure with the FL Program, Sean led its expansion into DEA's California region, has coached and taught workshops to current participants, and was instrumental in the Program's redesign in 2007.

■ FRIDAY, SEPTEMBER 10 (continued)

10:00 - 10:30 A.M. BREAK with the EXHIBITORS (Ballroom Foyer)
 Enjoy refreshments while visiting the exhibitor booths. Don't forget to have your exhibitor "passport" stamped and turn it in for a chance to win raffle prizes!

10:30 A.M. - 12:00 NOON WORKSHOP RESUMES (Olympic Ballroom)

12:00 NOON - 1:15 P.M. LUNCH with EXHIBITORS (Conference Center BC)

★ ACEC: The Voice of the Engineering Industry - ACEC National Vice Chair,
Ken Wightman, David Evans and Associates, Inc.

1:15 P.M. WORKSHOP RESUMES (Olympic Ballroom)

2:30 P.M. OFF-SITE SPOUSE ACTIVITY

★ Wine Tasting at Hoodspout Winery Meet in Alderbrook's lobby at 2:30 P.M. to take the courtesy van to the winery. (Or, carpool on your own.) Hoodspout Winery will provide hors d'oeuvres and a sampling of six wines at 3:00 P.M. in a private setting. The winery is 12 miles from the resort, about a 15 minute drive. *Included with spouse/companion registration fee.*

3:00 - 3:30 P.M. BREAK with the EXHIBITORS (Ballroom Foyer)
 Enjoy refreshments while visiting the exhibitor booths. This is your last chance to have your exhibitor "passport" stamped by each exhibitor and turn it in to be entered to win raffle prizes.

3:30 P.M. WORKSHOP RESUMES (Olympic Ballroom)

5:00 P.M. WORKSHOP CONCLUDES

6:00 P.M. RECEPTION (Ballroom Foyer)

6:00 P.M. KIDS DINNER
 Dinner and fun activities for your kids during Friday night's dinner and dessert auction.

7:00 P.M. DINNER, DESSERT AUCTION & ENTERTAINMENT (Olympic Ballroom)

★ Exhibitor/Sponsor Recognition - Thank you to our sponsors/exhibitors and drawing for raffle prizes.

★ Comedian Frank King Featured on CNN's Business Unusual, and a writer for Jay Leno for the last two decades, Frank King has been entertaining (and on occasion, educating) convention attendees on the corporate comedy speaking circuit since 1985. He was a quarter-finalist on Star Search... he lost to a puppet. He's also appeared on An Evening at the Improv, Showtime's Comedy Club Network, and starred in an episode of Bananas on PAX TV. He's opened up for a number of well known entertainers - among them, Jeff Foxworthy, Ron White, Bill Engval, Adam Sandler, and Jerry Seinfeld.



Make your spa reservations!

Direct line for the Spa: (360) 898-5520.
 Appointments can be made outside of regular hours to accommodate ACEC members.

SATURDAY, SEPTEMBER 11

- 7:30 A.M. **BREAKFAST BUFFET with EXHIBITORS** (Olympic Ballroom)
- 8:30 A.M. **ACEC WASHINGTON BUSINESS MEETING** (Conference Center C)
- 8:30 A.M. **ACEC OREGON “MEET THE BOARD” & “OUTLOOK FOR THE YEAR”** (Conference Center A)
- 9:45 A.M. **BREAK**
- 10:00 A.M. **PANEL DISCUSSION: “VIEWS OF LEADERSHIP”** (Olympic Ballroom)
With members of ACEC Washington’s Leadership Development Group & ACEC Oregon’s Future Leaders Program.
- 12:30 P.M. **GUIDED BOAT TRIP ON HOOD CANAL** (2 hours, includes box lunch)
- 1:00 P.M. TEE TIMES BEGIN **GOLF TOURNAMENT** (Gold Mountain Golf Complex, Olympic Course)
Please contact ACEC Washington if your firm would like to sponsor golf prizes!
Includes box lunch. Format is four-person scramble. You may want to arrive early to warm-up.
Refer to registration packet for tee times and golf pairings.
- 7:00 P.M. **FAREWELL RECEPTION** (Ballroom Foyer)
Sponsored by **ACEC Business Insurance Trust**
- 8:00 P.M. **DINNER & DANCING** (Olympic Ballroom)
Entertainment sponsored by the **Pacific NW Consulting Engineers Health & Welfare Trust**
★ Music by The Hitmen band

Thank you sponsors!



Thank you exhibitors!
ACEC Retirement Trust
Right-of-Way Associates, Inc.