

IN THIS ISSUE

Last chance!

Learn the “Four Blob Theory” at Lucky Lab NW – April 26

Western States M&A Symposium – June 7-8

Tuesday, April 26

4:00 to 5:30 P.M.

→ Click [HERE](#) to register.

Click [here](#) to see who's already signed up.



WHERE

Lucky Lab Northwest
1945 NW Quimby Street
Portland, OR 97209

CPDs

Program is good for 1.5
(one and a half)
continuing professional
development credits.

Learn the “Four Blob Theory” at Lucky Lab NW – April 26

End the confusion!

Develop a successful career with the Four Blobs

Successful engineering professionals serve clients, work with other professionals, develop and apply technical skills, build business and deliver projects successfully. For many it can be confusing how to develop a career and achieve success.

On April 26 **Brad Hermanson, P.E.**, a veteran of 32 years of consulting engineering and a manager to many, will present **“The Four Blob Theory of Consulting Career Development.”**

Hermanson originated the “Four Blob Theory” many years ago when he counseled fellow staff members as a department manager and regional staff manager at CH2M HILL. Following Hermanson’s talk, we’ll chat, reflect, and help each other better understand what works and what doesn't work on the road to becoming a great professional.

This will be a **beneficial program for young professionals** trying to find their way in the consulting engineering profession. It also will be an equally worthy program for those who have been in the profession who have already figured it all out and want to share their ideas.

Senior managers--we urge you to support and encourage your staff members to attend this networking event! One good reason--networking is one of the four career blobs for consulting career development.

LDG (members only) receive a special, reduced rate for this program.

Click [here](#) for more info and to register.



Is your firm interested in expanding into the West through acquisition?

Or, are you based in the West and considering a sale or merger?

If you answered “yes” to either question, then the **Western States M&A Symposium** is designed to meet your goals.

The AEC industry in the western states has seen a 30% increase in Merger and Acquisition activity over the past two years. Morrissey Goodale is hosting this event to help inform people in the industry who may be on either side of a merger or acquisition, or who just want to [learn more](#).

MAKE A DEAL

FACT: Each of our past regional M&A Symposiums has resulted in at least one successful deal for a firm that attended. Don't miss this opportunity to network with decision-makers who could make your M&A goals a reality.

LEARN

Hear from experts about M&A best practices, current trends and what lies ahead for AE industry M&A – nationally and in the Western U.S. Gain a better understanding of the M&A market for AE and environmental firms, and what prices are reasonable to expect in the current economy. Get inside perspectives, direct from deal-makers.

UPCOMING

- April 28 – [ACEC | ODOT 2016 Partnering Conference, Salem Convention Center](#) [Registration now open!](#)
Mapping Oregon's Future: Innovation Sustainability Engagement
- April 28 – [ACEC / SW WA Public Agency Liaison Meeting & Presentation, Vancouver](#) [Click here](#) and RSVP today! (no charge to attend)
“Tilikum Crossing, Bridge of the People” with the project's lead design engineer, Norman Smit, TY Lin
- May 3 & May 11 – [ODOT A&E Meet the Primes events \(Salem & Portland\)](#)
- May 25 – [ACEC Fiesta & All Committee Dinner](#) - Fun, food & festivities!
- June 22 – [Networking Day Golf Tournament, Langdon Farms](#)

ACEC Washington Upcoming Events – ACEC Oregon members receive the member rate!

- May 4 – Ownership Transition from a Seller's Perspective

- May 19-21 – 2016 Spring Conference, Sun Mountain Lodge, Winthrop, WA
 - June 21 – ACEC + SAME “Meet the Chiefs”
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COURTESY ANNOUNCEMENTS

- Interested in working on multi-family affordable housing projects? Get certified!
April 25 & May 9 – [Portland Housing Bureau Professional Services DMWESB Certification Events](#)
 - April 29 – Canstruction 2016 Call for Entries entry deadline
20th Year! Over 1,000,00 Meals. Benefitting Oregon Food Bank.
Open to all companies that would like to participate; each team must have one company from the A/E/C community.
Click [here](#) for more info or visit <http://sda-portland.org/canstruction/>.
 - May 4 – PEO presents, “[Leadership for Engineers, Project Managers & Technical Managers: Technical Skills are Not Enough](#),” Eugene
 - July 20 – [SMPS Oregon Golf Tournament](#)
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Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON

Serving the business needs of engineering and surveying companies in Oregon and southwest Washington since 1956.

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 115 member firms strong representing more than 3,500 employees!

Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.



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