IN THIS ISSUE

Happy Engineers Week!

Understand the principles of financial management  - March 6

Eligible H.S. Seniors—Apply for ACEC Oregon Scholarship – March 1 deadline

OSBEELS kicks off 100-year anniversary – Share your historical photos and documents

Happy Engineers Week!

Thank you to Marvin Monterrosa and Stephanie Kinner, BergerABAM, for staffing ACEC Oregon’s table in the exhibit hall at the 55th Annual Engineers Week High School Program in Portland yesterday.

Students explore engineering, technology and design by participating in
engineering-oriented field trips, exhibit hall, and dinner banquet. Local engineers host students at the banquet and share their engineering experiences 1-on-1.

A/E Firm Financial Management – March 6

Gain a high-level understanding of the principles of financial management at successful A/E firms through one or both of these two separate, back-to-back, two-hour sessions.

(Attend Part 1 @ 8:00 a.m. and/or attend Part 2 @ 10:00 a.m.)

These sessions will be particularly helpful for engineers who are interested in pursuing a firm-wide leadership position down the road, or simply wanting to provide value-added business support to your clients and firm.

Part 1 – Foundations (Basics)
- How to read a balance sheet and income statement
- Keys to successful time reporting
- Metrics that matter (how to calculate; ballpark industry norms; obtaining buy-in firm-wide through fair formulas and timeframes)
  - Utilization
  - Productive multiplier
  - Overhead rate
  - Profitability

Part 2 - Drive Firm-Wide Financial Performance (Advanced)
- Align staff through balanced scorecards and strategy maps
- Protect your financial position (insurance, credit line and cash safety net)
  - Includes: Tips for successful relationships with banks
- Negotiate profitable projects
  - Includes: Keys to overhead rate approval by DOTs (auditor and critical policies/procedures)
- Manage financially-successful projects

PRESENTERS
- Larry Van Dyke, CPA, Certified Global Management Accountant and CFO, Kittelson & Associates, Inc. (KAI)
- Lauren Poling, CPA, Financial and Risk Manager, Kittelson & Associates, Inc. (KAI)
Eligible H.S. Seniors –
Apply for the ACEC Oregon Scholarship

ELIGIBILITY/REQUIREMENTS:
- Must be either a graduating high school senior (including GED students and home-schooled seniors) or have had no previous college education.
- GPA: 3.30+
- SAT score: 1800+ combined SAT scores or ACT composite of 28+
- Major: Civil, electrical, environmental or mechanical engineering. *Excludes computer and biomedical engineering.*
- Career field (preference): Applicants interested in the consulting engineering profession.
- Colleges: Any Oregon four-year college that offers Accreditation Board for Engineering and Technology (ABET) accredited programs in the major fields of study (currently OIT, OSU, PSU, George Fox, University of Portland; check with your college if unsure of its accreditation).

MORE DETAILS:
Go to the OSAC Student Portal (2019-20 OSAC Scholarship Catalog):

OSBEELS kicks off 100-year anniversary

The (OSBEELS) Board is interested in gathering historical photos, items and documents to be shared over the course of this year. If you or someone you know has any items or stories you’d like to share with the Board for inclusion in a special 100-year edition of The Oregon Examiner, on the Board website, or on the OSBEELS Facebook page, please send them to OSBEELS.info@oregon.gov.

Click here to learn more about OSBEELS’ plans to celebrate it’s 100-year anniversary. A special event will be held on July 11 at OMSI.

Click here for the latest issue of the Oregon Examiner.

UPCOMING
- Feb 22 – AGC | ODOT | ACEC Partnering Conference, Salem
- Feb 26 – Mid-Willamette Valley Future Engineers Day event, Keizer

Contribute to the scholarship fund!
SAVE THE DATES
September 19-21, 2019
ACEC Oregon Fall Conference

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON
Serving the business needs of engineering and surveying companies in Oregon and southwest Washington since 1956.
5319 SW Westgate Drive, Suite 224, Portland, OR 97221
phone 503.292.2348 / fax 503.292.2410
www.acecOregon.org
Member of the American Council of Engineering Companies, Washington, D.C. ~ www.acec.org

Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 121 member firms strong representing more than 3,700 employees!
Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.

If you do not wish to receive emails from ACEC OR, please reply to this email to be removed from our email list.
Questions about this email can be sent to mwebber@acecOregon.org. This notice is provided to further the purposes of the federal CAN-SPAM Act of 2003.