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Political Involvement & QBS – February 6

The 2019 Legislature has convened! There is a lot going on in Salem with new legislation being introduced daily. Learn how ACEC Oregon’s lobbyist Marshall Coba and Legislative Committee Chair Karen Tatman stay on top of all that’s happening in the Capitol for ACEC members.

Coba and Tatman will discuss current legislation and why it’s so important to get involved with the process.

In addition, hear the latest on the Qualifications-Based Selection (QBS) bill that ACEC members and local governments have worked on since last May.

If time provides, there will be a quick tour of the Capitol.

PRESENTERS
- Marshall Coba, ACEC Oregon Lobbyist, CobaCo Government Relations
- Karen Tatman, PE, ACEC Oregon Legislative Committee Chair & Past President (2017-18), Quincy Engineering, Inc.

Click HERE for more details and to register.

See who’s already registered.

COST
CPDs
This class is good for accruing two (2.0) continuing professional development credits.

**A/E Firm Financial Management** – March 6

Gain a high-level understanding of the principles of financial management at successful A/E firms through one or both of these two separate, back-to-back, two-hour sessions.

These sessions will be particularly helpful for engineers who are interested in pursuing a firm-wide leadership position down the road, or simply wanting to provide value-added business support to your clients and firm.

**Part 1 – Foundations (Basics)**
- How to read a balance sheet and income statement
- Keys to successful time reporting
- Metrics that matter (how to calculate; ballpark industry norms; obtaining buy-in firm-wide through fair formulas and timeframes)
  - Utilization
  - Productive multiplier
  - Overhead rate
  - Profitability

**Part 2 – Drive Firm-Wide Financial Performance (Advanced)**
- Align staff through balanced scorecards and strategy maps
- Protect your financial position (insurance, credit line and cash safety net)
  - Includes: Tips for successful relationships with banks
- Negotiate profitable projects
  - Includes: Keys to overhead rate approval by DOTs (auditor and critical policies/procedures)
- Manage financially-successful projects

**PRESENTERS**
- **Larry Van Dyke**, CPA, Certified Global Management Accountant and CFO, Kittelson & Associates, Inc. (KAI)
- **Lauren Poling**, CPA, Financial and Risk Manager, Kittelson & Associates, Inc. (KAI)

**SCHEDULE**

7:30 A.M. - Check-in & breakfast
8:00 A.M. - Part 1 begins
10:00 A.M. - Part 2 begins
12:00 NOON - Conclusion

**WHERE**

David Evans and Associates, Inc.
2100 SW River Parkway
Portland, OR 97201

**CPDs**
This class is good for accruing two (2.0) or four (4.0) continuing professional development credits (depending if one attends one or both back-to-back sessions).

**COST**

$265 members
$365 non-members

Click [HERE](#) for more details and to register.

See who's already registered.
Eligible H.S. Seniors – Apply for the ACEC Oregon Scholarship

ELIGIBILITY/REQUIREMENTS:
- Must be either a graduating high school senior (including GED students and home-schooled seniors) or have had no previous college education.
- GPA: 3.30+
- SAT score: 1800+ combined SAT scores or ACT composite of 28+
- Major: Civil, electrical, environmental or mechanical engineering. Excludes computer and biomedical engineering.
- Career field (preference): Applicants interested in the consulting engineering profession
- Colleges: Any Oregon four-year college that offers Accreditation Board for Engineering and Technology accredited programs in the major fields of study (currently OIT, OSU, PSU, George Fox, University of Portland; check with your college if unsure of its accreditation)

IMPORTANT DEADLINES
- February 15 - Early Bird deadline. Complete applications (including transcripts) submitted by this date will be entered into a drawing for one of several $1,000 Early Bird scholarship awards.
- March 1: Final deadline for all materials to be submitted to OSAC.

MORE DETAILS

UPCOMING
- Feb 20 – Oregon Engineers Week H.S. Program, Portland
- Feb 22 – AGC | ODOT | ACEC Partnering Conference, Salem
- Feb 26 – Mid-Willamette Valley Future Engineers Day event, Keizer

Contribute to the scholarship fund!
- Click HERE for more information and a pledge form, or contact mwebber@acecOregon.org.

SAVE THE DATES
September 19-21, 2019
ACEC Oregon Fall Conference
Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 122 member firms strong representing more than 3,700 employees!
Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.

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