



# UPDATE / NOVEMBER 15, 2017

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## IN THIS ISSUE

*This year we're taking over the entire room!*

**Last chance for early bird pricing!** Register by Monday, November 20.

**Legislative Preview Dinner @ Henry's Tavern** – Dec 6

**Business Development** – Dec 6

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**WED  
December 6**

Click [HERE](#) to register.

Click [HERE](#) to see who's already registered.

**SCHEDULE**

5:00 P.M. – Social

6:00 P.M. – Dinner

7:00 P.M. – Program

**WHERE**

Henry's Tavern  
10 NW 12<sup>th</sup> Avenue  
Portland, OR 97209

**Legislative Preview Dinner @ Henry's Tavern – Dec 6**



ACEC Oregon lobbyist **Marshall Coba** and an Oregon legislator will preview the upcoming 2018 legislative session which begins in February. There is more work to be done involving delivering the new transportation package and other key ACEC issues. Learn what to expect and what it will take to make the 2018 session a success.



Additionally, ACEC National Vice Chair for Oregon, **Mary Erchul, P.E.**, Project Manager, Ghirardelli Associates, California, will provide an update on ACEC National issues.

Join us for this fun and festive event!

THANK YOU TO OUR SPONSOR!



**WED**  
**December 6**

Click [HERE](#) to register.

**SCHEDULE**

7:30 A.M. – Check-in and breakfast  
8:00 A.M. – Program begins  
10:30 A.M. – Conclusion

**WHERE**

David Evans and Associates, Inc.  
2100 SW River Parkway  
Portland, OR 97201

**CPDs**

Program is good for 2.5 (two and a half) continuing professional development credits.

Part 3 of the 2017-18 Leadership Development Series  
(each program is a stand-alone program, though the programs do complement one another)

**Business Development**

**WHO SHOULD ATTEND**

This program is ideal for project managers, designers and engineers who are: Interested in a leadership track in their career

- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

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**Business Development**

Developing skills in business development (BD) and marketing is key to career growth as a consultant. Join this conversation to delve in to specific areas of the BD life cycle, problem-solve some of the common challenges and identify steps to hone your BD skills and leadership.

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**ABOUT THE SPEAKER**

**Charissa Rotramel, Regional Marketing Manager - Northwest Pacific, WSP**

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**UPCOMING**

- Jan 17 – Engineering Excellence Awards dinner, Portland
- Feb 7 – Political Involvement & QBS (Qualifications Based Selection)
- **Feb 16 – AGC | ODOT | ACEC Partnering Conference**

**ACEC Washington Upcoming Events – ACEC Oregon members receive the member rate!**

- Dec 13 – ACEC Washington Annual Winter Meeting

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Comments? Questions? Please e-mail [mwebber@acecOregon.org](mailto:mwebber@acecOregon.org) or [adavis@acecOregon.org](mailto:adavis@acecOregon.org).

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**Upcoming events:** [http://www.acecoregon.org/calendar\\_list.asp](http://www.acecoregon.org/calendar_list.asp).

**ACEC Oregon is 115 member firms strong representing more than 3,500 employees!**

Check out our online directory at [http://www.acecoregon.org/AF\\_MemberDirectory.asp](http://www.acecoregon.org/AF_MemberDirectory.asp).



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