Business Development – December 5

Developing skills in business development (BD) and marketing is key to career growth as a consultant.

Join this conversation to delve into specific areas of the BD life cycle, problem-solve some of the common challenges and identify steps to hone your BD skills and leadership.

PRESENTER
Charissa Rotramel, Regional Marketing Manager – Northwest Pacific, WSP
Charissa Rotramel is an accomplished marketing and business development leader with a love for strategy and creative problem-solving. Charissa provides forward thinking strategic direction and effective management to help drive marketing and business development excellence as WSP’s district marketing manager in the Northwest Pacific region. She is a proven leader that promotes critical thinking, innovation and collaboration among leadership, pursuit and proposal teams to develop and communicate solutions that best serve our clients and community. Her successful pursuit and proposal strategy efforts have resulted in the award of numerous multi-million-dollar transportation infrastructure projects in the Northwest. Charissa holds a BA in Art and Communications from Lewis and Clark.
Where:
David Evans and Associates
2100 SW River Parkway, Portland

Click HERE for more details and to register.

Click here to see who’s already registered.

Legislative Preview Dinner – December 5

ACEC Oregon lobbyist Marshall Coba and an Oregon legislator will preview the upcoming 2019 legislative session which begins in January.

Learn how the recent election will shape the 2019 legislature and what it will mean to ACEC key issues.

SAVE $$! – Last chance for early bird pricing
Register by November 19

Registration includes two drink tickets per person.

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<th></th>
<th>by 11-19-18</th>
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<td>Members &amp; their guests</td>
<td>$60</td>
<td>$75</td>
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<td>If your firm is an ACEC Oregon member, then you are a member.</td>
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<td>Non-members</td>
<td>$80</td>
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Click HERE to register.

Click here to see who’s already registered.

Thank you, Sponsor!

ACEC Oregon PAC
Promoting & Protecting Oregon’s Engineering Industry

Support state legislators that support ACEC!

One of the most direct ways to prepare for the 2019 session is to give financial support to legislators and candidates who share our vision for Oregon. ACEC Oregon PAC, our state level political action committee, is where we pool funds to support candidates and proven legislators. These funds are a key ingredient to our continued success by helping to keep good legislators in office. All these funds stay in Oregon and are used in legislative races.
THANK YOU, ACEC Oregon PAC donors!
Thank you to the following firms that have contributed to the state PAC. Donations received Sept. 6 thru Nov. 11, 2018 are from:

Northwest Engineering Service
Kittelson & Associates
Peterson Structural Engineers
OBEC Consulting Engineers
Murraysmith
R & W Engineering
Harper Houf Peterson Righellis
Pali Consulting
Otak, Inc.
David Evans and Associates, Inc.
Mott MacDonald
Casso Consulting, Inc.

Your Firm’s Name Could Be Here!

The funds in the ACEC Oregon PAC are limited, valuable and specifically used to support ACEC Oregon issues. Our pledge is to follow a bi-partisan approach that allows us access and helps pave the way to success.

Currently more than 100 Oregonians are seeking election to key legislative seats and the Governor’s office. Now is the time to help elect like-minded candidates who will support our goals.

CONTRIBUTE ACCORDING TO THE FAIR SHARE FORMULA
The board of directors has made funding the ACEC Oregon PAC a priority and is asking each member firm to contribute at least $20 per Oregon employee, with a suggested $200 minimum, to the state PAC for our legislative efforts.

CLICK HERE TO CONTRIBUTE NOW!
Oregon law allows unlimited corporate contributions to the state PAC. Corporate or personal contributions are accepted.

Consider attending the Legislative Preview Dinner on December 5 to learn how the election will shape the 2019 legislature and what it will mean to key ACEC issues.

UPCOMING

- Jan 16 – Engineering Excellence Awards dinner
  Bring your clients! More than 300 members, clients and guests are expected.

Contribute to the scholarship fund!
- Click HERE for more information and a pledge form, or contact mwebber@acecOregon.org.

SAVE THE DATES
September 19-21, 2019
ACEC Oregon Fall Conference

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.
Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 119 member firms strong representing more than 3,600 employees!
Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.

If you do not wish to receive emails from ACEC OR, please reply to this email to be removed from our email list.
Questions about this email can be sent to mwebber@acecOregon.org. This notice is provided to further the purposes of the federal CAN-SPAM Act of 2003.