

IN THIS ISSUE

Business Development Hone your BD skills and leadership – December 5

SAVE \$\$! Register by November 19

Legislative Preview Dinner @ Henry's Tavern – December 5

Thank you, state PAC donors!



CPDs

Program is good for 2.5 (two and half) continuing professional development credits.

SCHEDULE

7:30 a.m. – Check-in & breakfast

8:00 a.m. – Program begins

10:30 a.m. – Conclusion

COST

\$265 – members

\$365 – non-members

Business Development – December 5

Developing skills in business development (BD) and marketing is key to career growth as a consultant.

Join this conversation to delve into specific areas of the BD life cycle, problem-solve some of the common challenges and identify steps to hone your BD skills and leadership.

PRESENTER

Charissa Rotramel, Regional Marketing Manager – Northwest Pacific, WSP

Charissa Rotramel is an accomplished marketing and business development leader with a love for strategy and creative problem-solving. Charissa provides forward thinking strategic direction and effective management to help drive marketing and business development excellence as WSP's district marketing manager in the Northwest Pacific region. She is a proven leader that promotes critical thinking, innovation and collaboration among leadership, pursuit and proposal teams to develop and communicate solutions that best serve our clients and community. Her successful pursuit and proposal strategy efforts have resulted in the award of numerous multi-million-dollar transportation infrastructure projects in the Northwest. Charissa holds a BA in Art and Communications from Lewis and Clark

WHERE
David Evans and Associates
2100 SW River Parkway, Portland

College.

Click [HERE](#) for more details and to register.

Click [here](#) to see who's already registered.



SCHEDULE

5:00 P.M. – Social
6:00 P.M. – Dinner
7:00 P.M. – Program



WHERE
Henry's Tavern
10 NW 12th Avenue
Portland, OR 97209

Legislative Preview Dinner – December 5

ACEC Oregon lobbyist **Marshall Coba** and an Oregon legislator will preview the upcoming 2019 legislative session which begins in January.

Learn how the recent election will shape the 2019 legislature and what it will mean to ACEC key issues.

SAVE \$\$! – Last chance for early bird pricing
Register by November 19

Registration includes two drink tickets per person.

	<u>by 11-19-18</u>	<u>after 11-19-18</u>
Members & their guests	\$60	\$75
<i>If your firm is an ACEC Oregon member, then you are a member.</i>		
Non-members	\$80	\$95

Click [HERE](#) to register.

Click [here](#) to see who's already registered.

THANK YOU, SPONSOR!



ACEC Oregon PAC
Promoting & Protecting
Oregon's Engineering Industry

Support state legislators that support ACEC!

One of the most direct ways to prepare for the 2019 session is to give financial support to legislators and candidates who share our vision for Oregon. ACEC Oregon PAC, our state level political action committee, is where we pool funds to support candidates and proven legislators. **These funds are a key ingredient to our continued success by helping to keep good legislators in office. All these funds stay in Oregon and are used in legislative races.**



**THANK YOU,
ACEC Oregon PAC donors!**

Thank you to the following firms that have contributed to the state PAC. Donations received Sept. 6 thru Nov. 11, 2018 are from:

Northwest Engineering Service

Kittelson & Associates

Peterson Structural Engineers

OBEC Consulting Engineers

Murraysmith

R & W Engineering

Harper Houf Peterson Righellis

Pali Consulting

Otak, Inc.

David Evans and Associates, Inc.

Mott MacDonald

Casso Consulting, Inc.

Your Firm's Name Could Be Here!

The funds in the ACEC Oregon PAC are limited, valuable and specifically used to support ACEC Oregon issues. Our pledge is to follow a bi-partisan approach that allows us access and helps pave the way to success.

Currently more than 100 Oregonians are seeking election to key legislative seats and the Governor's office. **Now is the time to help elect like-minded candidates who will support our goals.**

CONTRIBUTE ACCORDING TO THE FAIR SHARE FORMULA

The board of directors has made funding the ACEC Oregon PAC a priority and is asking each member firm to contribute at least \$20 per Oregon employee, with a suggested \$200 minimum, to the state PAC for our legislative efforts.

[CLICK HERE TO CONTRIBUTE NOW!](#)

Oregon law allows unlimited corporate contributions to the state PAC. Corporate or personal contributions are accepted.

Consider attending the Legislative Preview Dinner on December 5 to learn how the election will shape the 2019 legislature and what it will mean to key ACEC issues.

UPCOMING

- Jan 16 – Engineering Excellence Awards dinner
Bring your clients! More than 300 members, clients and guests are expected.

Contribute to the scholarship fund!

- Click [HERE](#) for more information and a pledge form, or contact mwebber@acecOregon.org.

SAVE THE DATES

September 19-21, 2019

ACEC Oregon Fall Conference



Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON

Serving the business needs of engineering and surveying companies in Oregon and southwest Washington since 1956.

5319 SW Westgate Drive, Suite 224, Portland, OR 97221

phone 503.292.2348 / fax 503.292.2410

www.acecOregon.org

Member of the American Council of Engineering Companies, Washington, D.C. ~ www.acec.org

Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 119 member firms strong representing more than 3,600 employees!

Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.



If you do not wish to receive emails from ACEC OR, please reply to this email to be removed from our email list.

Questions about this email can be sent to mwebber@acecOregon.org. This notice is provided to further the purposes of the federal CAN-SPAM Act of 2003.