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This year we’re taking over the entire room!

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Business Development – Dec 6

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Legislative Preview Dinner @ Henry’s Tavern – Dec 6

ACEC Oregon lobbyist Marshall Coba and an Oregon legislator will preview the upcoming 2018 legislative session which begins in February. There is more work to be done involving delivering the new transportation package and other key ACEC issues. Learn what to expect and what it will take to make the 2018 session a success.

Additionally, ACEC National Vice Chair for Oregon, Mary Erchul, P.E., Project Manager, Ghirardelli Associates, California, will provide an update on ACEC National issues.

Join us for this fun and festive event!

THANK YOU TO OUR SPONSOR!
Part 3 of the 2017-18 Leadership Development Series
(each program is a stand-alone program, though the programs do complement one another)

Business Development

WHO SHOULD ATTEND
This program is ideal for project managers, designers and engineers who are: Interested in a leadership track in their career
- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

Business Development
Developing skills in business development (BD) and marketing is key to career growth as a consultant. Join this conversation to delve in to specific areas of the BD life cycle, problem-solve some of the common challenges and identify steps to hone your BD skills and leadership.

ABOUT THE SPEAKER
Charissa Rotramel, Regional Marketing Manager - Northwest Pacific, WSP
WED
January 17

SCHEDULE
5:00 P.M. – Social & Viewing of Entries
6:30 P.M. – Dinner
7:30 P.M. – Awards Presentation

WHERE
Multnomah Athletic Club
1849 SW Salmon Street
Portland, OR 97205

2018 EEA ENTRANTS
Anderson Perry & Associates, Inc.
David Evans and Associates, Inc.
GeoEngineers, Century West & DEA GRI
Harper Houf Peterson Righellis Inc.
Interface Engineering Inc.
Inter-Fluve
Keller Associates, Inc.
Kittelson & Associates, Inc.
KPFF & GRI
Nishkian Dean
OBEC Consulting Engineers
Otak with Mason, Bruce & Girard
PAE
Parametrix
Peterson Structural Engineers
Shannon & Wilson, Inc.
S&W and HBH Consulting Engineers
WSP

Reserve your table or seats for the Engineering Excellence Awards dinner

KGW TV’s Drew Carney returning to emcee!

You can reserve your table or seats today without knowing any or only some of your attendees’ names. We can get names later.

Please let us know in advance of any special dietary needs; click here for a MENU. Please note: Dress is business attire. Cash bar only. NEW! ATM now on site.

BRING YOUR CLIENTS!
More than 300 members, clients and guests are expected to join us in honoring the fine work performed by Oregon and southwest Washington engineering firms.

This is our biggest event of the year and not to be missed!
Early registration is encouraged.

COST
• Table of 10 - $900
• Individual seats - $90

BE A SPONSOR!
• Gold sponsor - $1,500
• Patron - $1,200
• Exhibitor - $500 (limited to 5)

Click HERE for more info and to register.

THANK YOU SPONSORS!

People’s Choice Award presented by:
UPCOMING

- Feb 7 – Political Involvement & QBS (Qualifications Based Selection)
- **Feb 16 – AGC | ODOT | ACEC Partnering Conference**
- Feb 23 – Engineers Week High School Program, Portland
- Feb 27 – Mid-Willamette Valley Future Engineers Day Event, Keizer

ACEC Washington Upcoming Events – **ACEC Oregon members receive the member rate!**

- Dec 13 – **ACEC Washington Annual Winter Meeting**

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

**AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGO**

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**Upcoming events:** [http://www.acecoregon.org/calendar_list.asp](http://www.acecoregon.org/calendar_list.asp).

ACEC Oregon is 115 member firms strong representing more than 3,500 employees!
Check out our online directory at [http://www.acecoregon.org/AF_MemberDirectory.asp](http://www.acecoregon.org/AF_MemberDirectory.asp).
Follow ACEC Oregon on Facebook!

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