

IN THIS ISSUE

This year we're taking over the entire room! SAVE \$\$! Register by Nov. 20.

Legislative Preview Dinner @ Henry's Tavern – Dec 6

Business Development – Dec 6

**WED
December 6**

Click [HERE](#) to register.

Click [HERE](#) to see who's already registered.

SCHEDULE

5:00 P.M. – Social

6:00 P.M. – Dinner

7:00 P.M. – Program

WHERE

Henry's Tavern
10 NW 12th Avenue
Portland, OR 97209

Legislative Preview Dinner @ Henry's Tavern – Dec 6



ACEC Oregon lobbyist **Marshall Coba** and an Oregon legislator will preview the upcoming 2018 legislative session which begins in February. There is more work to be done involving delivering the new transportation package and other key ACEC issues. Learn what to expect and what it will take to make the 2018 session a success.



Additionally, ACEC National Vice Chair for Oregon, **Mary Erchul, P.E.**, Project Manager, Ghirardelli Associates, California, will provide an update on ACEC National issues.

Join us for this fun and festive event!

THANK YOU TO OUR SPONSOR!



WED
December 6

Click [HERE](#) to register.

SCHEDULE

7:30 A.M. – Check-in and breakfast
8:00 A.M. – Program begins
10:30 A.M. – Conclusion

WHERE

David Evans and Associates, Inc.
2100 SW River Parkway
Portland, OR 97201

CPDs

Program is good for 2.5 (two and a half) continuing professional development credits.

Part 3 of the 2017-18 Leadership Development Series
(each program is a stand-alone program, though the programs do complement one another)

Business Development

WHO SHOULD ATTEND

This program is ideal for project managers, designers and engineers who are: Interested in a leadership track in their career

- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

Business Development

Developing skills in business development (BD) and marketing is key to career growth as a consultant. Join this conversation to delve in to specific areas of the BD life cycle, problem-solve some of the common challenges and identify steps to hone your BD skills and leadership.

SPEAKER

Charissa Rotramel, Regional Marketing Manager - Northwest Pacific, WSP

UPCOMING

- Jan 17 – Engineering Excellence Awards dinner, Portland
- Feb 7 – Political Involvement & QBS (Qualifications Based Selection)

ACEC Washington Upcoming Events – ACEC Oregon members receive the member rate!

- Nov 8 – Trends in Mergers and Acquisitions and Internal Ownership Transition Planning
- Nov 15 – Successful Technical Writing

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 115 member firms strong representing more than 3,500 employees!

Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.



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