

IN THIS ISSUE

Develop your firms' future leaders!

**Enroll them in the Leadership Development Series** – Kicks off Oct 6

There's still time to enter!

**ACEC/PAC Early bird drawing**

ACEC Webinar (Live Online Class) – Sept 28

**Understanding the Potential Impact of PPP Loan Forgiveness and Other Business Practices on Your FAR Overhead Rate**

**ACEC Engineering Influence Podcasts**



WHO SHOULD ATTEND

This series is ideal for project managers, designers and engineers who are:

- Interested in a leadership track in their career
- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities

Develop your firm's future leaders!

**Enroll them in the Leadership Development Series**

*Seven programs + happy hour orientation to kick off the series (virtual) October 6.*

OVERVIEW

- Presenters are key industry professionals.
- CPDs – Each session is good for accruing continuing professional development credits.
- Individuals who attend the entire series will receive certificates of completion and be recognized at the annual business dinner in May.

**COURSE OUTLINE: AT-A-GLANCE**

Sessions are on Wednesdays (except for the happy hour orientation) and generally run from 9:00 to 11:00 A.M.

Oct 6 - Happy hour orientation (3:30 to 4:30 P.M. – tentative)

Oct 7 - Enhancing Leadership Versatility & Personal Effectiveness

- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

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*“The biggest challenge facing A/E firms today is development of our future leaders. We had several of our emerging leaders attend the ACEC Leadership Development program and the feedback I received was extremely positive. In particular, it helped them gain a broader perspective on the business aspects of consulting and we are already realizing the return on this investment in their leadership development.”*

--Larry Fox, PE, COO, DOWL

- Nov 4 - Managing Time & Relationships
- Dec 2 - Demystifying Business Development
- Jan - OFF (no program)
- Feb 3 - Political Involvement & QBS
- Mar 3 - Risk Management for A/E Firms
- Apr 14 - Financial Management for A/E Firms
- May 5 - From Doer to Leader: Lessons Learned
- May - Graduates recognized at annual business event

PAST PARTICIPANTS SAY

*“The series helped me by providing insightful methods, processes, practices and ways of thinking to continue to develop as a leader. Additionally, learning personality types and how to build a successful team with a well-rounded balance of different personality types was very insightful. I also gained knowledge about the Oregon political landscape, lobbying, how to have a voice, and the state legislature.”*

-- Craig Heimbucher, PE, Associate Engineer, Terraphase Engineering

*“The ‘Enhancing Leadership Versatility and Personal Effectiveness’ session has helped me as I work with different team members. I have a new appreciation for different personalities and understand how they each can contribute to a positive project outcome.”*

--Jared Trowbridge, PE, Project Manager, DOWL

**[Click here for more info and to register.](#)**

[Click here to see which firms are investing in developing their future leaders.](#)



AMERICAN COUNCIL OF ENGINEERING COMPANIES  
POLITICAL ACTION COMMITTEE

**Thank you,**

**ACEC National PAC Donors!**

So far we've raised \$15,875 toward our goal of \$19,767.

Thank you to the following individuals for their 2020 contributions (as of Sept 17, 2020, 3:00 P.M.):

MILLENNIUM CLUB  
**Marc Butorac**, Kittelson & Assoc.  
**Larry Fox**, DOWL  
**Tony Roos**, Kittelson & Associates  
**Jason Tell**, WSP USA

**Support ACEC/PAC and buy your sweepstakes ticket today!**

*(Personal contributions only.)*

**Early bird drawing!** Enter today and you'll also be entered to win a bag of Whiskey Barrel Aged Coffee.



The ACEC National PAC is bipartisan and plays an integral role in the success of ACEC's advocacy program. It is funded solely by ACEC member contributions.

**Tina Adams** Casso Consulting  
**Jeff Bernardo** DOWL  
**Christopher Brehmer** Kittelson & Assoc.  
**Chris Carpenter** Cornforth Consultants  
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**Scott Schlechter** GRI  
**Terry Song** Murraysmith  
**Hermanus Steyn** Kittelson & Associates  
**Diana Strassmaier** Aldrich Advisors  
**Kevin Thelin** Murraysmith  
**Travis Tormanen** Windsor Engineers  
**Ron Vandehey** Miller Consulting Engrs.  
**Curt Vanderzanden** KPFF  
**Thomas Westover** Cornforth Consultants  
**Shannon Williams** Keller Associates  
**Fred Wismer** Kittelson & Associates



**Matt Reiffer**  
**Vice President, Infrastructure**  
**ACEC**

Participants in this session will learn:

- The most up-to-date guidance on treatment of forgiven PPP loans for government contractors;
- Potential accounting scenarios for PPP loans and likely outcomes;
- How to understand and manage the impact of anomalous business conditions on the firm's overhead rate;
- The latest discussions and next steps in discussions with FHWA, state DOTs, and other key client sectors on potential accommodations.

ACEC Webinar (Live Online Class) – Sept 28

**Understanding the Potential Impact of PPP Loan Forgiveness and Other Business Practices on Your FAR Overhead Rate**

ACEC has been fielding a number of questions about how PPP loan forgiveness might impact a firm's indirect cost rate on government contracts. In this program, CPAs **Wayne Owens** and **Scott Sutton** will explore how PPP loan forgiveness might be treated under the Federal Acquisition Regulations, and whether a credit to overhead may be required. We know these are critical questions for firms contracting with federal, state, and local public clients using a FAR-compliant rate who are making decisions about whether and when to apply for loan forgiveness.

Wayne and Scott will also talk through the effects of the pandemic, governmental response actions, on-going telework conditions, and other changes in business practices that could significantly impact a firm's 2020 indirect cost rate.

Click [HERE](#) for more information and to register.

**ACEC Engineering Influence podcasts**

- [The Ins and Outs of Choosing Insurance with the ACEC Life Health Trust](#)



- [Mick Morrisey of Morrisey Goodale Looks at the M&A Market from the Seller's Side](#)
- [ACEC Research Institute Special: An Interview with WSP's John Porcari on America's New Playbook for Infrastructure](#)

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[Apple Podcasts](#)

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## UPCOMING

- Sept 24 & 25 – [OSBEELS Symposium](#) (virtual)



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Comments? Questions? Please e-mail [mwebber@acecOregon.org](mailto:mwebber@acecOregon.org) or [adavis@acecOregon.org](mailto:adavis@acecOregon.org).

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON

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**Upcoming events:** [http://www.acecoregon.org/calendar\\_list.asp](http://www.acecoregon.org/calendar_list.asp).

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