

IN THIS ISSUE

2017-18 Leadership Development Series – begins Oct 4
SAVE \$\$! - Register for the entire series now!

Or, register for Session # 1 only –
Leadership / Personal Development – Oct 4

Engineering Excellence “Intent to Enter” deadline – Oct 9

2017 Salary Survey Results & ACEC Retirement Trust Info breakfast – Oct 12

In memoriam – Kurt Corey and Mike Schmid

CERTIFICATE OF COMPLETION

Individuals who attend the entire series will receive a certificate of completion and recognition at the All-Committee / Business Dinner in May.

Firms may also choose to send different people to different sessions.

WHO SHOULD ATTEND

Program is aimed at project managers with 1 - 2 years of project management experience.

This series is ideal for PMs, designers and engineers who are:

2017-18 Leadership Development Series

Click [HERE](#) to register for the entire series of 7

\$1600 for members

(Firms may choose to send different people to different sessions.)

Click [HERE](#) to register for Session # 1 only –

Leadership / Personal Development – Oct 4

\$265 for members / \$365 non-members

Course Outline – Click [HERE](#) for more detailed course description.

Oct 4	Leadership / Personal Development Mike Baker, David Evans and Associates, Inc. / Aitken Leadership Group Enhancing Leadership Versatility and Personal
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- Interested in a leadership track in their career
- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

Classes held at David Evans and Associates, Inc., Portland

- 7:30 A.M. – Check-in & breakfast
- 8:00 A.M. – Program begins
- Programs are 2 to 3 hours in length.

	<p>Effectiveness</p> <p>Effectively leading others in a relationship business begins with the foundation of better understanding and effectively leading yourself. In this session, learn and apply practical skills and tools that improve your leadership versatility and personal effectiveness through your enhanced ability to:</p> <ul style="list-style-type: none"> • Understand the predictable cycle that all relationships evolve through and how to manage through this cycle toward high performance • Learn how to better read others, and thereby ‘read the room’, and influence better results • Learn how to adapt your work style to increase relationship comfort and improve task work • Learn how to prepare for and approach difficult conversations to achieve positive outcomes <p>This interactive and collaborative session blends instructor, peer and self-learning with room for fun and for an aha moment or two to emerge. Content is relatable and immediately useful in participant’s professional and personal lives.</p>
Nov 1	Client Development
Dec 6	Business Development
Feb 7	Political Involvement / QBS (Qualifications Based Selection)
Mar 7	Finance / accounting / overhead
Apr 4	Contracts & liability Negotiation process (scope & budget)
May 2	Executive-level mentoring / panel discussion

ENTRY DEADLINES & DATES TO REMEMBER

Mon, October 9, 2017
Intent to Enter deadline

Wed, November 8, 2017
Final deadline

Thurs, November 16, 2017
Judging of Entries

Wed, January 17, 2018
SAVE THE DATE!
Awards Dinner



2018 CALL FOR ENTRIES

ENTER YOUR FIRM’S PROJECT FOR 2018!

Bring public attention to the outstanding work performed by engineering and land surveying firms through services to clients, state and society by entering **ACEC Oregon’s Engineering Excellence Awards (EEA)** competition.

ELIGIBILITY: Any engineering or surveying firm is eligible to enter the awards program, regardless of whether the firm is a member of ACEC.

Projects entered in the competition may have been executed anywhere in the world. Entries must have been substantially completed and ready for use between November 1, 2015 and October 31, 2017.

CALL FOR ENTRIES

(click on the links below)

2018 Call for Entries

2018 Official Entry form (fillable PDF)

2018 Award form (fillable PDF)

ACEC logo (for display panel)

Photography, Graphic Design & Technical Writing Resources

View display panels from last year

Past EEA Project of the Year winners

ACEC Oregon EEA entries are accepted in one of six project categories:

- A. Studies, Research & Consulting Engineering Services
- B. Building & Structural Systems
- C. Environmental & Water Resources
- D. Water, Wastewater & Storm Water Systems
- E. Transportation
- F. Other

THURS October 12

Click [HERE](#) to register.

Click [HERE](#) to see who's already registered.

SCHEDULE

7:30 A.M. – Check-in and breakfast

8:00 A.M. – Program begins

10:30 A.M. – Conclusion

WHERE

David Evans and Associates, Inc.
2100 SW River Parkway
Portland, OR 97201

CPDs

Program is good for 2.5 (two and a half) continuing professional development credits.

2017 Salary Survey Results & ACEC Retirement Trust Info breakfast



Join us as TRUEbenefits and Archbright share information on current trends gleaned from the 2017 ACEC Washington & ACEC Oregon Salary and Benefits Survey. You'll get valuable information on how the economy has impacted Northwest engineering firms' compensation practices and benefits programs over the last 12 to 24 months.



Additionally, learn about the ACEC Retirement Trust. The RT is offered *exclusively* to ACEC member firms. This comprehensive retirement plan solution has over 260 member firms nationwide, approximately 16,000 participants and over \$1.6 billion in plan assets [1].

[1] Information from Empower Retirement as of 3/31/2017

In memoriam

Kurt Corey, Eugene Public Works Director, died September 15 after a short but courageous battle with brain cancer. He was 61.

Kurt was known and highly regarded both in Oregon and nationally for his



Kurt Corey

[Click here to read
The Register-Guard's article.](#)

work with APWA. Kurt advocated for Qualifications Based Selection (QBS) for many years. When ACEC Oregon needed a public works official to testify, Kurt was always there and willing to speak about his professional experience with QBS.

Most of all Kurt had a deep sense of caring for others. We have lost a great leader and a great friend. Simply put, Kurt made a difference—to his community, his colleagues, and his friends.

Kurt started a scholastic tribute account that will provide a scholarship to an OSU engineering student. Kurt's wishes were to see that scholarship happen. Contributions can be made to the Oregon APWA Scholastic Foundation, P.O. Box 6898, Bend, OR 97708, call 541-994-3201, or contact OregonAPWA@gmail.com.



Michael N. Schmid

ACEC Oregon's 45th President,
2000-01

(ACEC OR was then known as CECO—
Consulting Engineers Council of Oregon)

[Click here to read
The Oregonian's obituary.](#)

Mike Schmid, a past-president of ACEC Oregon, passed away September 13 after a two year battle with pancreatic cancer. He was 67.

In 1990 the Schmid family moved to Lake Oswego so Mike could work for W&H Pacific where he served as managing principal from 1991 through 2000. He went to work for KPFF Consulting Engineers in 2000 as managing principal of the firm's civil engineering and surveying office in Portland until his retirement in 2015.

Mike had many affiliations during his career: Storm Water Advisory Board for the City of Fort Collins; University of Portland Industry Consulting Council; board member and President of the Tualatin Valley Economic Development Corporation; board member and President of the Westside Economic Alliance; and board member and President of ACEC Oregon 2000-2001.

As ACEC Oregon president, Mike was active with the Legislative Committee. ACEC lobbyist Marshall Coba loves to repeat what Mike said after he observed some political wrangling prior to an important vote on a Qualifications Based Selection bill. Mike said, "Marshall, 2+2 doesn't equal 4 down here in Salem."

Mike battled pancreatic cancer for two years but continued to enjoy life as his health allowed. He loved his family deeply and dedicated his life to them. He enjoyed hiking, hunting, fishing, biking, traveling with his wife, camping in their fifth wheel, the Oregon Ducks, Colorado State University Rams, Denver Broncos, and a good IPA.

Mike earned his B.S. in Civil Engineering from Colorado State University. He worked as a civil engineer consultant in Loveland, CO for Hogan and Olhausen. In 1978 he cofounded Engineering Professionals, Inc., a civil engineering and surveying firm in Fort Collins, Colo., and served as president

and CEO.

Mike, "Papa," is survived by his wife of 42 years, Sue; sons Ryan (Christie) and Jeff (Megan); his four grandchildren, Elise, Hunter, Tobias and Zeke; and three brothers, Larry, Craig and Mark. A memorial service will be held at 10:30 A.M., September 22 at River West Church, 2000 Country Club Road, Lake Oswego. A reception will follow. The family requests that in lieu of flowers donations be made to Pancreatic Cancer Research or Kindred Hospice – Lake Oswego.

UPCOMING

- Oct 5 – ACEC Oregon / SW WA Public Agency Liaison lunch meeting/presentation, Clark Co. Public Works
- Nov 1 – Client Development
- Dec 6 – Business Development
- Dec 6 – Oregon Legislative Preview dinner, Henry's Tavern—*This year we're taking over the entire room!*

ACEC Washington Upcoming Events – ACEC Oregon members receive the member rate!

- Oct 4 – Business Practice Breakfast: 2017 Salary Survey Review
- Oct 17 – Turbocharge Your Proposal and Interview Approach for Transportation Project Wins

COURTESY ANNOUNCEMENTS

- Oct 16-20 – River Hydraulics and Sediment Dynamics (2-part workshop) hosted by River Restoration NW

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGO

Serving the business needs of engineering and surveying companies in Oregon and southwest Washington since 1956.

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 115 member firms strong representing more than 3,500 employees!

Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.



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