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ACEC Engineering Influence Podcasts



WHO SHOULD ATTEND

This series is ideal for project managers, designers and engineers who are:

- Interested in a leadership track in their career

Develop your firm's future leaders!

Enroll them in the Leadership Development Series

Seven programs + happy hour orientation to kick off the series (virtual) October 6.

OVERVIEW

- Presenters are key industry professionals.
- CPDs – Each session is good for accruing continuing professional development credits.
- Individuals who attend the entire series will receive certificates of completion and be recognized at the annual business dinner in May.

- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

“The biggest challenge facing A/E firms today is development of our future leaders. We had several of our emerging leaders attend the ACEC Leadership Development program and the feedback I received was extremely positive. In particular, it helped them gain a broader perspective on the business aspects of consulting and we are already realizing the return on this investment in their leadership development.”

--Larry Fox, PE, COO, DOWL

COURSE OUTLINE: AT-A-GLANCE

Sessions are on Wednesdays (except for the happy hour orientation) and generally run from 9:00 to 11:00 A.M.

- Oct 6 - Happy hour orientation (3:30 to 4:30 P.M. – tentative)
- Oct 7 - Enhancing Leadership Versatility & Personal Effectiveness
- Nov 4 - Managing Time & Relationships
- Dec 2 - Demystifying Business Development
- Jan - OFF (no program)
- Feb 3 - Political Involvement & QBS
- Mar 3 - Risk Management for A/E Firms
- Apr 14 - Financial Management for A/E Firms
- May 5 - From Doer to Leader: Lessons Learned
- May - Graduates recognized at annual business event

PAST PARTICIPANTS SAY

“The series helped me by providing insightful methods, processes, practices and ways of thinking to continue to develop as a leader. Additionally, learning personality types and how to build a successful team with a well-rounded balance of different personality types was very insightful. I also gained knowledge about the Oregon political landscape, lobbying, how to have a voice, and the state legislature.”

-- Craig Heimbucher, PE, Associate Engineer, Terraphase Engineering

“The ‘Enhancing Leadership Versatility and Personal Effectiveness’ session has helped me as I work with different team members. I have a new appreciation for different personalities and understand how they each can contribute to a positive project outcome.”

--Jared Trowbridge, PE, Project Manager, DOWL

[Click here for more info and to register.](#)

[Click here to see which firms are investing in developing their future leaders.](#)



Marshall Coba
CobaCo Government Relations

Coba’s Capitol Comments

Ballots for the general election will be sent out within a month. The campaign crescendo promises to meet and most likely exceed anything we’ve seen previously. With the presidential campaigns about to hit high gear and just days from the initial debate, we can expect fireworks of all shapes and sizes. The added political dynamic of a quick nomination and potential approval of the successor to Supreme Court Judge Ruth Bader Ginsburg will only intensify the pyrotechnics.

Locally, candidate advertisements are hitting paid television and radio. The lack of in-person events and door-to-door campaigning will assist the incumbents and the better funded candidate in open seats. Campaign consultants are doing all they can to find ways to get free publicity through social media and creative and innovative means. The negative hit advertisements have been done and are waiting for the most appropriate time to show them to voters.

This week the legislature held its quarterly legislative hearings and one surprise was the House and Senate Revenue Committees met jointly to hear from the state economists. They surprisingly indicated that even with COVID-19 and the fires that revenue is doing better than expected to the state general fund. The discrepancy from rural to urban Oregon is significant but overall revenue is strong.

Friday, September 25 is the deadline to drop unlimited bills for the 2021 session. ACEC worked with **Sen. Floyd Prozanski**, D-Eugene, to drop our priority bill to impact ORS 30.140 on duty to defend. We expect to see a final draft in early December.

Five Top Performers Win
2020 Young Professional of
the Year Awards



**Jason Bock, PE
GRI**

Congratulations, Jason!

Jason Bock, GRI, awarded ACEC Young Professional of the Year!

ACEC has recognized five Member Firm employees as 2020 Young Professionals of the Year. This annual awards program promotes the accomplishments of young engineers in both the engineering industry and their community.

The 2020 winners are **Jason Bock, Associate, Geotechnical Resources, Inc.** in Beaverton, Ore.; **Emily Bernzott Emm, Engineer, NTM Engineering, Inc.** in Dillsburg, Penn.; **Alexandra Gore, Lead Transportation Engineer, WSP USA** in New York; **Susan Mukai, Senior Engineer, Brown and Caldwell** in Honolulu; and **Eddie Wade, Executive Vice President, Croy Engineering** in Marietta, Ga.

For more information about the winners and about the Young Professional of the Year awards program, click [here](#).



AMERICAN COUNCIL OF ENGINEERING COMPANIES
POLITICAL ACTION COMMITTEE

**Thank you,
ACEC National PAC Donors!**

So far we've raised \$17,825 toward
our goal of \$19,767.

There's still time to enter!

Support ACEC/PAC and buy your sweepstakes ticket today!

(Personal contributions only.)

The final raffle for the whole bucket of booze (replenish your COVID depleted cabinet!) will be held on October 1.

Click [HERE](#) or on the image below to enter!

Thank you to the following individuals for their 2020 contributions (as of September 22, 2020):

MILLENNIUM CLUB

Tina Adams Casso Consulting
Marc Butorac Kittelson & Assoc.
Larry Fox DOWL
Tony Roos Kittelson & Assoc.
Jason Tell WSP USA

Mike Baker David Evans and Associates
Jeff Bernardo DOWL
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Neil Fernando Emerio Design
Tonya Finley David Evans and Associates
Herb Fricke AKANA
Doug Gates David Evans and Associates



The ACEC National PAC is bipartisan and plays an integral role in the success of ACEC's advocacy program. It is funded solely by ACEC member contributions.

Lindsi Hammond GRI
Gerry Heslin Cornforth Consultants
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Terry Hosaka AKANA
Gregory Jellison PBS
Jason Kelly DOWL
Dan Lautzenheiser DJ&A, PC
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Kevin Thelin Murraysmith
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Travis Tormanen Windsor Engineers
Ron Vandehey Miller Consulting Engrs.
Curt Vanderzanden KPFF
Thomas Westover Cornforth Consultants
Shannon Williams Keller Associates
Fred Wismer Kittelson & Associates
Anthony Yi Kittelson & Associates



Matt Reiffer
Vice President, Infrastructure
ACEC

Participants in this session will learn:

- The most up-to-date guidance on treatment of forgiven PPP loans for government contractors;
- Potential accounting scenarios for PPP loans and likely outcomes;
- How to understand and manage the impact of anomalous business conditions on the firm's overhead rate;

ACEC Webinar (Live Online Class) – Sept 28

Understanding the Potential Impact of PPP Loan Forgiveness and Other Business Practices on Your FAR Overhead Rate

ACEC has been fielding a number of questions about how PPP loan forgiveness might impact a firm's indirect cost rate on government contracts. In this program, CPAs **Wayne Owens** and **Scott Sutton** will explore how PPP loan forgiveness might be treated under the Federal Acquisition Regulations, and whether a credit to overhead may be required. We know these are critical questions for firms contracting with federal, state, and local public clients using a FAR-compliant rate who are making decisions about whether and when to apply for loan forgiveness.

Wayne and Scott will also talk through the effects of the pandemic, governmental response actions, on-going telework conditions, and

- The latest discussions and next steps in discussions with FHWA, state DOTs, and other key client sectors on potential accommodations.

other changes in business practices that could significantly impact a firm's 2020 indirect cost rate.

Click [HERE](#) for more information and to register.



Water Environmental Sedimentation Technology

"As we mourn this loss, we will serve Jeff's memory by continuing with dedication to our clients, projects, and the company Jeff devoted over 32 years building into what it is today."

Martin Teal
Corporate Vice President
WEST Consultants, Inc.

In memoriam – Jeffrey Bradley, President, WEST Consultants

Long-time ACEC Oregon member firm, WEST Consultants, reported that their president and CEO, Dr. Jeffrey Bradley, PhD, PE, DWRE, FASCE, passed away unexpectedly September 17 of a heart attack.

"As a founding father of the company, nationally-renowned expert, and leader in the industry, he is as much a part of WEST as water is a part of the rivers we study. As we mourn this loss, our operations remain in the good hands of the company's Board of Directors: Martin Teal, Tom Grindeland, Hans Hadley, Henry Hu, Brian Wahlin, and Dave Curtis. WEST's Board of Directors expect to name a successor President/CEO in the near future."

If you would like to share your thoughts, memories, and condolences, you may reply to mteal@westconsultants.com. In lieu of flowers, the family welcomes donations to St. Jude Children's Research Hospital, the Disabled American Veterans, or the American Red Cross in their support of those affected by the Western wildfires.

Our condolences to Jeff's family and WEST Consultants.



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[Apple Podcasts](#)

ACEC Engineering Influence podcasts

- [The Ins and Outs of Choosing Insurance with the ACEC Life Health Trust](#)
- [Mick Morrissey of Morrissey Goodale Looks at the M&A Market from the Seller's Side](#)
- [ACEC Research Institute Special: An Interview with WSP's John Porcari on America's New Playbook for Infrastructure](#)

UPCOMING

- Sept 24 & 25 – [OSBEELS Symposium](#) (virtual)



Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON

Serving the business needs of engineering and surveying companies in Oregon and southwest Washington since 1956.

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 115 member firms strong representing approximately 4,000 employees!

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