ACEC Oregon

UPDATE / SEPT 25, 2019

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EEA “Call for Entries” – Intent to Enter deadline is October 7

A/E Firm Financial Management – October 8

Salary Survey Review breakfast – October 10

A/E Firm Financial Management – October 8

Gain a high-level understanding of the principles of financial management at successful A/E firms through one or both of these two separate, back-to-back, two-hour sessions.

(Attend Part 1 @ 8:00 A.M. and/or attend Part 2 @ 10:00 A.M.)

Part 1 - Foundations (Basics)

- Strategy Maps (align leaders and staff)
- How to read a balance sheet & income statement
- Metrics that matter (how to calculate; ballpark industry norms; obtaining buy-in firm-wide through fair formulas and timeframes)
  - Utilization
  - Productive multiplier
  - Overhead rate
  - Profitability

Part 2 - Drive Firm-Wide Financial Performance (Advanced)

- Balanced scorecards & KPIs
- Protecting and managing your financial position (long-term viability, banking/credit; insurance program; long-term commitments; safety net)
  - Includes: Tips for successful relationships with banks
- Forecasting best practices

SCHEDULE
7:30 A.M. - Check-in & breakfast
8:00 A.M. - Part 1 begins
10:00 A.M. - Part 2 begins
12:00 NOON - Conclusion

WHERE
Due to exceeding the room capacity we’re looking for another venue TBD.

Kittelton & Associates, Inc.
851 SW 6th Avenue, Suite 600
Portland, OR 97204

CPDs
This class is good for accruing two (2.0) or four (4.0) continuing
professional development credits (depending if one attends one or both back-to-back sessions).

- Negotiate profitable projects
- Summary overview of merger and acquisition considerations
- Public client matters (overhead rates)

**COST**

- $265 members
- $365 non-members

Click HERE for more details and to register.

Click HERE to see who’s already registered.

**PRESENTER**

**Larry Van Dyke**, CPA, Certified Global Management Accountant and CFO, Kittelson & Associates, Inc. (KAI)

THANK YOU TO KAI for providing the event space!

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**Salary Survey Review breakfast** – October 10

Join us as TRUEbenefits and Alera ConnectHR share information on current trends gleaned from the 2018 ACEC Oregon & ACEC Washington Salary and Benefits Survey. You’ll get valuable information on how the economy has impacted Northwest engineering firms’ compensation practices and benefits programs over the last 12 to 24 months.

**PRESENTERS**

- Grant McDonald, Consultant and Principal, TRUEbenefits LLC
- Lindsay Sauerlender, HR Services Partner, Alera ConnectHR

Click HERE for more details and to register.

Click HERE to see who’s already registered.

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**ACEC / SW WA Public Agency Liaison Committee meeting** – October 1

**PRESENTATION**

**Water Station 1 Upgrades – Design and Construction**

**PRESENTER**

**Michelle Henry, PE**, Senior Civil Engineer
City of Vancouver
Water System Planning & Design / Public Works

**PUBLIC AGENCY UPDATE**

**Ryan Lopossa, City of Vancouver**

Lunch provided.

Click HERE for more details and to RSVP.
ENTRY DEADLINES & DATES TO REMEMBER

**Mon, October 7, 2019**
Intent to Enter deadline

**Wed, November 6, 2019**
Final deadline

**Thurs, November 14, 2019**
Judging of Entries

**Wed, January 15, 2020**
SAVE THE DATE!
Awards Dinner

ENTER YOUR FIRM’S PROJECT FOR 2020!

Bring public attention to the outstanding work performed by engineering and land surveying firms through services to clients, state and society by entering ACEC Oregon’s **Engineering Excellence Awards** (EEA) competition.

ELIGIBILITY: Any engineering or surveying firm is eligible to enter the awards program, regardless of whether the firm is a member of ACEC.

Projects entered in the competition may have been executed anywhere in the world. Entries must have been substantially completed and ready for use between November 1, 2017 and October 31, 2019.

NEW!
- Intent to Enter form – due by October 7
- Online submission portal! (Except for display panel)
- Only one display panel needed. (30 x 30 inch)

See the **2020 Call for Entries** booklet for full details!

Or, click **HERE** and scroll down.

SAVE THE DATES

- Oct 13-16 – **ACEC National fall conference**, Chicago
- Nov 6 – **Managing Time & Relationships**

CONTRIBUTE TO THE SCHOLARSHIP FUND!
The ACEC Oregon board of directors and Scholarship Committee are asking member firms to boost the profession with a gift to the scholarship fund. Thank you to OBEC Consulting Engineers and Miller Consulting Engineers for recent donations.

Click HERE for more information and a pledge form, or contact mwebber@acecOregon.org.

COURTESY ANNOUNCEMENT

Oct 2 – Portland SAME luncheon, “Interstate Bridge Replacement over Columbia River”
(the project formerly known as CRC, from WSDOT’s perspective)
RSVP by Sept 25 to same.pdx.rsvp@gmail.com or call (503) 643-8710 to confirm and pre-pay with credit card

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 118 member firms strong representing more than 3,700 employees!
Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.

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Questions about this email can be sent to mwebber@acecOregon.org. This notice is provided to further the purposes of the federal CAN-SPAM Act of 2003.