

IN THIS ISSUE

2017-18 Leadership Development Series – begins Oct 4
LAST CHANCE to save \$\$ on entire series!

Or, register for Session # 1 only –
Enhancing Leadership Versatility and Personal Effectiveness
– Oct 4

Engineering Excellence “Intent to Enter” deadline – Oct 9

**2017 Salary Survey Results &
ACEC Retirement Trust Info breakfast** – Oct 12

Photos from Fall Conference in Sunriver

WHO SHOULD ATTEND

This series is ideal for project managers, designers and engineers who are:

- Interested in a leadership track in their career
- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects

2017-18 Leadership Development Series

Click [HERE](#) to register for the entire SERIES OF 7

Click [HERE](#) to see who’s already registered.

\$1600 for members

- Firms can purchase the entire series and then mix and match who they send to which program.
- If one person attends the whole series that individual will be recognized at the May business / all committee dinner with a **Certificate of Completion**.
- Alternatively, firms can sign-up for programs “a la carte.”

Click [HERE](#) to register for SESSION # 1 ONLY

Enhancing Leadership Versatility and Personal Effectiveness – Oct 4

\$265 for members / \$365 non-members

Course Outline – Click [HERE](#) for more detailed course description.

- New to managing people and teams

Classes are held at David Evans and Associates, Inc., Portland

- 7:30 A.M. – Check-in & breakfast
- 8:00 A.M. – Program begins
- Programs are 2 to 3 hours in length.

Oct 4	<p>Enhancing Leadership Versatility and Personal Effectiveness</p> <p>Effectively leading others in a relationship business begins with the foundation of better understanding and effectively leading yourself. In this session, learn and apply practical skills and tools that improve your leadership versatility and personal effectiveness through your enhanced ability to:</p> <ul style="list-style-type: none"> • Understand the predictable cycle that all relationships evolve through and how to manage through this cycle toward high performance • Learn how to better read others, and thereby ‘read the room’, and influence better results • Learn how to adapt your work style to increase relationship comfort and improve task work • Learn how to prepare for and approach difficult conversations to achieve positive outcomes <p>This interactive and collaborative session blends instructor, peer and self-learning with room for fun and for an aha moment or two to emerge. Content is relatable and immediately useful in participant’s professional and personal lives.</p> <p>with Mike Baker, David Evans and Associates, Inc. / Aitken Leadership Group</p>
Nov 1	Managing Time and Relationships
Dec 6	Business Development
Feb 7	Political Involvement / QBS (Qualifications Based Selection)
Mar 7	Finance / accounting / overhead
Apr 4	Contracts & liability Negotiation process (scope & budget)
May 2	Executive-level mentoring / panel discussion

ENTRY DEADLINES & DATES TO REMEMBER

Mon, October 9, 2017
Intent to Enter deadline

Wed, November 8, 2017
Final deadline

Thurs, November 16, 2017
Judging of Entries



2018 CALL FOR ENTRIES

ENTER YOUR FIRM’S PROJECT FOR 2018!

Bring public attention to the outstanding work performed by engineering and land surveying firms through services to clients, state and society by entering **ACEC Oregon’s Engineering Excellence Awards (EEA)** competition.

ELIGIBILITY: Any engineering or surveying firm is eligible to enter the awards program, regardless of whether the firm is a member of ACEC.

Wed, January 17, 2018

SAVE THE DATE!

Awards Dinner

Projects entered in the competition may have been executed anywhere in the world. Entries must have been substantially completed and ready for use between November 1, 2015 and October 31, 2017.

CALL FOR ENTRIES

(click on the links below)

2018 Call for Entries

2018 Official Entry form (fillable PDF)

2018 Award form (fillable PDF)

ACEC logo (for display panel)

Photography, Graphic Design & Technical Writing Resources

View display panels from last year

Past EEA Project of the Year winners

ACEC Oregon EEA entries are accepted in one of six project categories:

A. **Studies, Research & Consulting Engineering Services**

B. **Building & Structural Systems**

C. **Environmental & Water Resources**

D. **Water, Wastewater & Storm Water Systems**

E. **Transportation**

F. **Other**

**THURS
October 12**

Click [HERE](#) to register.

Click [HERE](#) to see who's already registered.

SCHEDULE

7:30 A.M. – Check-in and breakfast

8:00 A.M. – Program begins

10:30 A.M. – Conclusion

WHERE

David Evans and Associates, Inc.
2100 SW River Parkway
Portland, OR 97201

CPDs

Program is good for 2.5 (two and a half) continuing professional development credits.

2017 Salary Survey Results & ACEC Retirement Trust Info breakfast



Join us as TRUEbenefits and Archbright share information on current trends gleaned from the 2017 ACEC Washington & ACEC Oregon Salary and Benefits Survey. You'll get valuable information on how the economy has impacted Northwest engineering firms' compensation practices and benefits programs over the last 12 to 24 months.



Additionally, learn about the ACEC Retirement Trust. The RT is offered *exclusively* to ACEC member firms. This comprehensive retirement plan solution has over 260 member firms nationwide, approximately 16,000 participants and over \$1.6 billion in plan assets [1].

[1] Information from Empower Retirement as of 3/31/2017

From the fall conference in Sunriver...



Members during the opening session on Friday in the Great Hall.



Members relaxing during the Friday night social. Pictured from left are ACEC Oregon President **Mike Reed, GRI**; **Mary Green, Woodruff-Sawyer / PNCE Trust**; and ACEC Oregon National Director and Past President **Erik Peterson, Peterson Structural Engineers, Inc.**

UPCOMING

- Oct 5 – ACEC Oregon / SW WA Public Agency Liaison lunch meeting/presentation, Clark Co. Public Works
- Nov 1 – Client Development
- Dec 6 – Business Development
- Dec 6 – Oregon Legislative Preview dinner, Henry's Tavern—*This year we're taking over the entire room!*

ACEC Washington Upcoming Events – ACEC Oregon members receive the member rate!

- Oct 4 – Business Practice Breakfast: 2017 Salary Survey Review
- Oct 17 – Turbocharge Your Proposal and Interview Approach for Transportation Project Wins

COURTESY ANNOUNCEMENTS

- Oct 16-20 – [River Hydraulics and Sediment Dynamics \(2-part workshop\)](#) hosted by River Restoration NW

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGO

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

ACEC Oregon is 115 member firms strong representing more than 3,500 employees!

Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.



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