

Merideth Webber

From: Merideth Webber
Sent: Wednesday, September 30, 2020 7:14 PM
To: 'Merideth Webber (mwebber@acecOregon.org) '
Cc: 'Merideth Webber (mwebber@acecOregon.org) '; Alison Davis
Subject: ACEC OR: Salary survey review, Oct 13 + LAST CHANCE! Leadership Series + Business Impact Survey, Wave 8



UPDATE / SEPTEMBER 30, 2020

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ACEC Engineering Influence Podcasts



Webinar runs

11:00 A.M. to 12:30 P.M.

Zoom login credentials
are included with the registration
confirmation (and will also be sent
again to registrants prior to

\$alary \$urvey

Salary & Benefits Survey Review – October 13

Join us as TRUEbenefits and Alera ConnectHR share information on current trends gleaned from the 2020 ACEC Oregon & ACEC Washington Salary and Benefits Survey. You'll get valuable information on how the economy has impacted Northwest engineering firms' compensation practices and benefits programs over the last 12 to 24 months.

TRUEbenefits is a leading Northwest employee benefits consulting firm. Alera ConnectHR provides scalable HR support through a team of business-focused human resources professionals with real-world experience and industry-leading resources.

the program).

Program is good for accruing 1.5 continuing professional development credits.

[Click here for more info and to register.](#)

E-mail questions in advance to our presenter, Aanya Lee, aanya@truebenefits.net.



Join **ACEC EngiFocus HR**, the LinkedIn HR networking group created specifically for ACEC Oregon & ACEC Washington members.

Click [HERE](#) to request to join the group.

QUESTIONS?

Contact Mary Green, Woodruff Sawyer, mgreen@woodruffsawyer.com.



WHO SHOULD ATTEND

This series is ideal for project managers, designers and engineers who are:

- Interested in a leadership track in their career
- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources
- New to managing multiple or complex projects
- New to managing people and teams

“The biggest challenge facing A/E firms today is development of our future leaders. We had several of our emerging leaders

LAST CHANCE! Develop your firm’s future leaders!

Enroll them in the Leadership Development Series

Seven programs + happy hour orientation to kick off the series (virtual) October 6.

OVERVIEW

- Presenters are key industry professionals.
- CPDs – Each session is good for accruing continuing professional development credits.
- Individuals who attend the entire series will receive certificates of completion and be recognized at the annual business dinner in May.

COURSE OUTLINE: AT-A-GLANCE

Sessions are on Wednesdays (except for the happy hour orientation) and generally run from 9:00 to 11:00 A.M.

- Oct 6 - Happy hour orientation (3:30 to 4:30 P.M. – tentative)
- Oct 7 - Enhancing Leadership Versatility & Personal Effectiveness
- Nov 4 - Managing Time & Relationships
- Dec 2 - Demystifying Business Development
- Jan - OFF (no program)
- Feb 3 - Political Involvement & QBS
- Mar 3 - Risk Management for A/E Firms
- Apr 14 - Financial Management for A/E Firms
- May 5 - From Doer to Leader: Lessons Learned
- May - Graduates recognized at annual business event

PAST PARTICIPANTS SAY

attend the ACEC Leadership Development program and the feedback I received was extremely positive. In particular, it helped them gain a broader perspective on the business aspects of consulting and we are already realizing the return on this investment in their leadership development.”
--Larry Fox, PE, COO, DOWL

“The series helped me by providing insightful methods, processes, practices and ways of thinking to continue to develop as a leader. Additionally, learning personality types and how to build a successful team with a well-rounded balance of different personality types was very insightful. I also gained knowledge about the Oregon political landscape, lobbying, how to have a voice, and the state legislature.”
-- Craig Heimbucher, PE, Associate Engineer, Terraphase Engineering

“The ‘Enhancing Leadership Versatility and Personal Effectiveness’ session has helped me as I work with different team members. I have a new appreciation for different personalities and understand how they each can contribute to a positive project outcome.”
--Jared Trowbridge, PE, Project Manager, DOWL

[Click here for more info and to register.](#)

[Click here to see which firms are investing in developing their future leaders.](#)



ENTRY DEADLINES &
DATES TO REMEMBER

Mon, October 19, 2020
Intent to Enter deadline

Mon, November 16, 2020
Final deadline

Thurs, November 19, 2020
Judging of Entries

Thurs, January 28, 2021
SAVE THE DATE!
Awards Event



EEA 2021 Call for Entries – Intent to Enter deadline October 19

ENTER YOUR FIRM’S PROJECT FOR 2021!

Bring public attention to the outstanding work performed by engineering and land surveying firms through services to clients, state and society by entering ACEC Oregon’s Engineering Excellence Awards (EEA) competition.

ELIGIBILITY: Any engineering or surveying firm is eligible to enter the awards program, regardless of whether the firm is a member of ACEC.

Projects entered in the competition may have been executed anywhere in the world. Entries must have been substantially completed and ready for use between November 1, 2018 and October 31, 2020.

ACEC Oregon EEA 2021 links:

- [Call for Entries booklet](#)
(detailed instructions)
- [Intent to Enter form](#)
- [Online submission portal](#)
(submit all the required entry materials through the portal)
- [EEA Checklist](#)

ACEC Oregon EEA entries are accepted in one of six project categories:

- Studies, Research & Consulting Engineering Services**
- Building & Structural Systems**
- Environmental & Water Resources**
- Water, Wastewater & Storm Water Systems**
- Transportation**
- Other**

- **New logo!** ACEC EEA logo
(for electronic image of display panel)
- [JPEG version](#)
- [PDF version](#)
- [Award Form](#) (fillable PDF to upload via submission portal)

Other helpful links:

- [Photography, Graphic Design & Technical Writing Resources](#)
- [View display panels from last year](#)
- [Past EEA Project of the Year winners](#)

Use the online submission portal!

NEW! No display panel needed. Electronic image only!

AT-A-GLANCE - EEA ENTRY CHECKLIST

1. **E-mail** (by October 19): **Intent to Enter form** to mwebber@acecOregon.org
2. **Mail: Entry fee check** (\$600 member firms / \$2,000 non-members)
3. **Submit Online** (by November 16):
Submission portal: <https://eea.acec.org/oregon>
 - 01 Electronic Project Submission Form
(also referred to as “application” and “Official Entry Form”)
 - 02 Client/Owner Letter
 - 03 Executive Summary
 - 04 Project Description
 - 05 Key Participants
 - 06 One to Six Photos or Graphics
 - 07 Electronic Image of Display Panel
 - 08 Entering Firm’s Logo
 - 09 Word doc—“The one think you should know about this project is...”
 - 10 Award Form
 - 11 Supplementary Report
(NOTE: This report is only required for Category A submittals.)

See the [2021 Call for Entries](#) booklet for full details!

QUESTIONS? Contact mwebber@acecOregon.org.



COVID 19 Business Impact Survey – Wave 8

More than 400 members participated in Wave 8 of the ACEC Research Institute Business Impact Survey, which was conducted September 15-18. The report includes an executive summary that highlights not only important significant results but also calls out differences in these results by firm size. A few summary bullets are below—the [full report](#) provides more detail.

- 75% of firms feel the condition of the U.S. economy is worse compared to March.
- Fewer firms (down to 19% from 23% in May) are optimistic about a “return to normal” within six months.

- 46% of firms still feel it will take another 12 to 18 months to return to normal.
- Although increasingly pessimistic about a quick economic rebound, most firms report their finances and cash flow are the same or better than before the pandemic.
- 31% of firms say their backlog has increased since the beginning of March; 47% say their backlog has decreased.
- 29% of firms say they have less than 3 months of backlog, 30% have 7 to 12 months of backlog and 13% have more than 12 months.
- Nearly six out of ten firms (58%) indicate they have experienced pandemic-related work stoppages. Larger firms are more likely to be affected by stoppages than smaller firms.
- More firms report work stoppages in commercial (35%) and transportation (35%) markets than other markets.
- 90% of office buildings are open, but only an average of 56% of employees are working in these buildings.
- Larger firms are less likely to have employees working in office buildings. Larger firms report looking to reduce their office space.
- The percentage of firms not allowing air travel to meetings/ conferences has increased (more the 50% of firms). The one exception is for meetings with 10 or fewer attendees.



Listen on [PodBean](#) or
[Apple Podcasts](#)

ACEC Engineering Influence podcasts

- [Government Affairs Update: A Preview of Upcoming Webinars on NEPA and DOD's CMMC Regulations](#)
- [The Engineering Health Quote from the ACEC Life/Health Trust](#)
- [The Ins and Outs of Choosing Insurance with the ACEC Life Health Trust](#)

Comments? Questions? Please e-mail mwebber@acecOregon.org or adavis@acecOregon.org.

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON

Serving the business needs of engineering and surveying companies in Oregon and southwest Washington since 1956.

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Upcoming events: http://www.acecoregon.org/calendar_list.asp.

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Check out our online directory at http://www.acecoregon.org/AF_MemberDirectory.asp.

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