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Develop your firms' future leaders!

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**Timely Claim Reporting and Why It Matters** – Sept 16

**ACEC Engineering Influence Podcasts**

THANK YOU, SPONSORS!



LAST CHANCE!

**Register for Fall Conference (virtual)** – Sept 17 & 18

Live sessions will be interspersed among pre-recorded content.

Material will be recorded and archived for viewing later on-demand.

HIGHLIGHTS

- Metro President Lynn Peterson & the regional transportation funding ballot measure
- Legislative update with a state legislator
- Follow-up to “Bias & the Bottom Line: Why Diversity Matters” with Nicki Pozos, PhD, Principal, The Formation Lab
- Panel discussion: Firms’ plans for return to office, or not
- ODOT outlook & update from leadership
- General potpourri tax update with Diana Strassmaier, CPA, CCIFP, Aldrich Advisors
- “R&D Tax Credits for Engineering Firms” with Brady Bryan, CEO, BRAYN Consulting LLC



Sessions are good for accruing continuing professional development credits!

#### REGISTRATION FEES

- **Member Firm:** \$500 (includes access for up to 3 attendees per firm)
- **Member Firm Deluxe:** \$750 (includes access for up to 8 attendees per firm)
- **Non-Member Firm:** \$1,000 (includes access for up to 8 attendees per firm)

Click [HERE](#) to register or contact [mwebber@acecOregon.org](mailto:mwebber@acecOregon.org).

Click [HERE](#) to see who's already registered.



#### WHO SHOULD ATTEND

This series is ideal for project managers, designers and engineers who are:

- Interested in a leadership track in their career
- Shifting their focus from projects to organizational and financial goals of the firm
- Challenged by competing priorities
- Being asked to take on more responsibilities with the same resources

## Develop your firm's future leaders!

### **Enroll them in the Leadership Development Series**

*Seven programs + happy hour orientation to kick off the series (virtual) October 6.*

#### OVERVIEW

- Presenters are key industry professionals.
- CPDs – Each session is good for accruing continuing professional development credits.
- Individuals who attend the entire series will receive certificates of completion and be recognized at the annual business dinner in May.

#### **COURSE OUTLINE: AT-A-GLANCE**

Sessions are on Wednesdays (except for the happy hour orientation) and generally run from 9:00 to 11:00 A.M.

- Oct 6 - Happy hour orientation (3:30 to 4:30 P.M. – tentative)
- Oct 7 - Enhancing Leadership Versatility & Personal Effectiveness
- Nov 4 - Managing Time & Relationships
- Dec 2 - Demystifying Business Development

- New to managing multiple or complex projects
- New to managing people and teams

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*“The biggest challenge facing A/E firms today is development of our future leaders. We had several of our emerging leaders attend the ACEC Leadership Development program and the feedback I received was extremely positive. In particular, it helped them gain a broader perspective on the business aspects of consulting and we are already realizing the return on this investment in their leadership development.”*

--Larry Fox, PE, COO, DOWL

- Jan - OFF (no program)
- Feb 3 - Political Involvement & QBS
- Mar 3 - Risk Management for A/E Firms
- Apr 14 - Financial Management for A/E Firms
- May 5 - From Doer to Leader: Lessons Learned
- May - Graduates recognized at annual business event

#### PAST PARTICIPANTS SAY

*“The series helped me by providing insightful methods, processes, practices and ways of thinking to continue to develop as a leader. Additionally, learning personality types and how to build a successful team with a well-rounded balance of different personality types was very insightful. I also gained knowledge about the Oregon political landscape, lobbying, how to have a voice, and the state legislature.”*

-- Craig Heimbucher, PE, Associate Engineer, Terraphase Engineering

*“The ‘Enhancing Leadership Versatility and Personal Effectiveness’ session has helped me as I work with different team members. I have a new appreciation for different personalities and understand how they each can contribute to a positive project outcome.”*

--Jared Trowbridge, PE, Project Manager, DOWL

**[Click here for more info and to register.](#)**

[Click here to see which firms are investing in developing their future leaders.](#)



**Marshall Coba**  
CobaCo Government Relations

## Coba’s Capitol Comments

Labor Day is the traditional beginning of campaign season and we are in for a fascinating sprint to the finish with nearly everything about to be done in a non-traditional manner. Many campaigns will not have time nor resources to get their candidate in front of live voters as they have in past campaigns. Because of this, the reliance upon virtual fundraisers and social media will make some candidates into role players who will be limited in message, tone and detail. This season may have the well-funded opposition campaigns using creative caricatures to negatively influence voter impressions. With limited in-person opportunities the benefit will fall to the incumbent unless the opponent has a significantly larger budget. As we vote on U.S. President, Secretary of State, Treasurer, sixteen Senate seats and all 60 House seats, we can expect the unexpected and a plethora of new and innovative campaign tactics.

Last week the Governor announced to state legislators that she will not call them back into special session in September. Some expect the third special

session of 2020 to happen after the November 3 election if at all and most likely not at all.

The Joint Interim Committee on the Interstate 5 Bridge was scheduled to hold a hearing today at 1:00 P.M.—but it was cancelled. More info here, included the cancelled agenda:

<https://olis.oregonlegislature.gov/liz/201911/Committees/JI5B/2020-09-09-13-00/Agenda>

The quarterly legislative hearings will be held beginning on September 23 through 25. Agendas will be made public the week prior to the hearings.



[Click here to register.](#)

An ACEC BIT webinar:

### **Timely Claim Reporting and Why It Matters** – Sept 16

We do our best to avoid it, but accidents happen. Join us as we discuss the importance of timely claim reporting and how it may affect the overall spend and resolution of claims.

- How a small delay in workers' compensation claims may increase both medical and indemnity dollars
- Understanding the risk of paying out of pocket for initial treatment for work-related claims
- Discuss how late reporting may increase chances of a 3rd party claim becoming litigated
- How a delay in reporting an auto claim can lead to additional cost and delays to your business—regardless who is at fault
- Understanding the hidden exposures when paying for auto accidents outside of insurance



Listen on [PodBean](#) or [Apple Podcasts](#)

### **ACEC Engineering Influence podcasts**

- [Mick Morrissey of Morrissey Goodale Looks at the M&A Market from the Seller's Side](#)
- [ACEC Research Institute Special: An Interview with WSP's John Porcari on America's New Playbook for Infrastructure](#)
- [Preview of ACEC's New Project Management Course](#)

#### UPCOMING

- Sept 24 & 25 – [OSBEELS Symposium](#) (virtual)



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## COURTESY ANNOUNCEMENT

- Sept 16 – [SMPS Grow Event](#) (virtual)  
Join SMPS's board of directors for a virtual happy hour event to learn more about the resources the Society for Marketing Professional Services offers the A/E/C community!

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Comments? Questions? Please e-mail [mwebber@acecOregon.org](mailto:mwebber@acecOregon.org) or [adavis@acecOregon.org](mailto:adavis@acecOregon.org).

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF OREGON

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**Upcoming events:** [http://www.acecoregon.org/calendar\\_list.asp](http://www.acecoregon.org/calendar_list.asp).

**ACEC Oregon is 115 member firms strong representing approximately 4,000 employees!**

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